

Agilent Operating Results Q1F06 – Q2F07

	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q2
M\$	Act	Act	Act	Act	Act	Act	Y/Y
Orders	1,177	1,276	1,225	1,397	1,250	1,400	10%
Net Revenues	1,167	1,239	1,239	1,328	1,280	1,320	7%
Gross Profit %	54.0%	53.8%	56.5%	56.2%	55.5%	56.9%	3.1%
R&D	147	153	155	150	159	164	7%
% Revenues	12.6%	12.3%	12.5%	11.3%	12.4%	12.4%	0.1%
SG&A	334	347	359	364	368	388	12%
% Revenues	<u>28.6%</u>	<u>28.0%</u>	<u>29.0%</u>	<u>27.4%</u>	<u>28.8%</u>	<u>29.4%</u>	<u>1.4%</u>
Operating Profit	148	167	186	232	183	199	19%
Operating Margin	12.7%	13.5%	15.0%	17.5%	14.3%	15.1%	1.6%
Other Income	<u>40</u>	<u>41</u>	<u>32</u>	<u>19</u>	<u>28</u>	<u>29</u>	-29%
Pre-Tax Earnings	188	208	218	251	211	228	10%
Tax Rate	24%	25%	24%	24%	23%	23%	-2%
Income Tax	<u>46</u>	<u>51</u>	<u>52</u>	<u>61</u>	<u>49</u>	<u>52</u>	2%
Net Earnings	142	157	166	190	162	176	12%
Net Margin	12.2%	12.7%	13.4%	14.3%	12.7%	13.3%	0.6%
ROIC	22%	23%	25%	29%	23%	25%	2%
Inventory Days	107	97	105	98	102	103	6
DSO	50	53	51	47	47	49	(4)
Regular Headcount	18,840	18,748	18,640	18,682	18,795	18,874	126
Non-GAAP EPS	\$ 0.29	\$ 0.36	\$ 0.39	\$ 0.46	\$ 0.39	\$ 0.43	\$ 0.07