

AGILENT TECHNOLOGIES, INC.  
RECONCILIATION FROM GAAP TO NON-GAAP  
THREE MONTHS ENDED JANUARY 31, 2016  
(Unaudited)

NON-GAAP ADJUSTMENTS

(in millions, except per share amounts)

			GAAP	Intangible Amortization	Transformational Initiatives	Acquisition & Integration Costs	Business Exit and Divestiture Costs	Pension Curtailment Gain	Other	Adjustment for Taxes	Non-GAAP	
Net Revenue	Change Year Over Year	0%	\$ 1,028	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,028	0% Change Year Over Year
Costs and expenses:												
Cost of products and services	Gross Margin	52.2%	491	(27)	-	-	(4)	5	(2)	-	463	54.9% Gross Margin
Research and development	As a % of Revenue	7.6%	78	-	(1)	-	-	3	-	-	80	7.8% As a % of Revenue
Selling, general and administrative	As a % of Revenue	29.6%	304	(16)	(10)	(5)	(1)	8	-	-	280	27.2% As a % of Revenue
Total costs and expenses			873	(43)	(11)	(5)	(5)	16	(2)	-	823	
Income from operations	Operating Margin	15.1%	155	43	11	5	5	(16)	2	-	205	20.0% Operating Margin
Other income(expense), net			(13)	-	-	-	(1)	-	-	-	(14)	
Income from continuing operations before taxes			142	43	11	5	4	(16)	2	-	191	
Provision for income taxes	Tax Rate	14.8%	21	-	-	-	-	-	-	17	38	20.0% Tax Rate
Income from continuing operations	Net Margin	11.8%	\$ 121	\$ 43	\$ 11	\$ 5	\$ 4	\$ (16)	\$ 2	\$ (17)	\$ 153	14.9% Net Margin

Income (loss) from continuing operations per share - Basic and Diluted:

Basic	\$ 0.37	\$ 0.13	\$ 0.03	\$ 0.02	\$ 0.01	\$ (0.05)	\$ 0.01	\$ (0.05)	\$ 0.47
Diluted	\$ 0.36	\$ 0.13	\$ 0.03	\$ 0.02	\$ 0.01	\$ (0.05)	\$ 0.01	\$ (0.05)	\$ 0.46

Weighted average shares used in computing net income (loss) per share:

Basic	329	329	329	329	329	329	329	329	329
Diluted	332	332	332	332	332	332	332	332	332

Period was adjusted to include the impact of the adoption of ASU 2016-09 as of 11/1/2015.

The preliminary reconciliation from GAAP to Non-GAAP net income is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.  
RECONCILIATION FROM GAAP TO NON-GAAP

SIX MONTHS ENDED APRIL 30, 2016  
(Unaudited)

NON-GAAP ADJUSTMENTS

		NON-GAAP ADJUSTMENTS											
(in millions, except per share amounts)		GAAP	Intangible Amortization	Transformational Initiatives	Acquisition & Integration Costs	Pension Curtailement	Business Exit and Divestiture Costs	Other	Adjustment for Taxes	Non-GAAP			
Net Revenue	Change Year Over Year	3%	\$ 2,047	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,047	3% Change Year Over Year	
Costs and expenses:													
Cost of products and services	Gross Margin	52.1%	980	(51)	-	-	5	(6)	(2)	-	926	54.8% Gross Margin	
Research and development	As a % of Revenue	7.8%	159	-	(2)	(1)	3	-	1	-	160	7.8% As a % of Revenue	
Selling, general and administrative	As a % of Revenue	30.4%	622	(32)	(19)	(16)	8	-	(2)	-	561	27.4% As a % of Revenue	
Total costs and expenses			1,761	(83)	(21)	(17)	16	(6)	(3)	-	1,647		
Income from operations	Operating Margin	14.0%	286	83	21	17	(16)	6	3	-	400	19.5% Operating Margin	
Other income(expense), net			(27)	-	-	-	-	(1)	-	-	(28)		
Income from continuing operations before taxes			259	83	21	17	(16)	5	3	-	372		
Provision for income taxes	Tax Rate	18.1%	47	-	-	-	-	-	-	27	74	20.0% Tax Rate	
Income (loss) from continuing operations	Net Margin	10.4%	\$ 212	\$ 83	\$ 21	\$ 17	\$ (16)	\$ 5	\$ 3	\$ (27)	\$ 298	14.6% Net Margin	

Income from continuing operations per share - Basic and Diluted:

Basic	\$ 0.65	\$ 0.25	\$ 0.06	\$ 0.05	\$ (0.05)	\$ 0.02	\$ 0.01	\$ (0.08)	\$ 0.91
Diluted	\$ 0.64	\$ 0.25	\$ 0.06	\$ 0.05	\$ (0.05)	\$ 0.02	\$ 0.01	\$ (0.08)	\$ 0.90

Weighted average shares used in computing net income (loss) per share:

Basic	327	327	327	327	327	327	327	327	327
Diluted	330	330	330	330	330	330	330	330	330

Period was adjusted to include the impact of the adoption of ASU 2016-09 as of 11/1/2015.

The preliminary reconciliation from GAAP to Non-GAAP net income is estimated based on our current information.