

AGILENT TECHNOLOGIES, INC.
LIFE SCIENCES AND APPLIED MARKETS SEGMENT
(Unaudited)

All periods below were revised to include the impact of the adoption of ASU 2017-07.

(In millions, except margins data)

	2018				
	Q1	Q2	Q3	Q4	Total
Gross margin %	62.1%	59.7%	61.3%	62.1%	61.3%
Research and development expenses	\$ 54	\$ 54	\$ 54	\$ 58	\$ 220
Selling, general and administrative expenses	\$ 162	\$ 154	\$ 155	\$ 159	\$ 630
Income from operations	\$ 154	\$ 113	\$ 122	\$ 154	\$ 543
Operating margin %	25.9%	21.0%	22.7%	25.7%	23.9%

	2017				
	Q1	Q2	Q3	Q4	Total
Gross margin %	59.9%	60.2%	60.0%	61.2%	60.3%
Research and development expenses	\$ 48	\$ 50	\$ 50	\$ 51	\$ 199
Selling, general and administrative expenses	\$ 141	\$ 145	\$ 147	\$ 154	\$ 587
Income from operations	\$ 123	\$ 106	\$ 109	\$ 132	\$ 470
Operating margin %	23.6%	21.3%	21.5%	23.9%	22.6%

Income from operations reflect the results of our reportable segments under Agilent's management reporting system which are not necessarily in conformity with GAAP financial measures. Income from operations of our reporting segments exclude, among other things, charges related to asset impairments, amortization of intangibles, business exit and divestiture costs, transformational initiatives, acquisition and integration costs, NASD site costs, and special compliance costs.

Readers are reminded that non-GAAP numbers are merely a supplement to, and not a replacement for, GAAP financial measures. They should be read in conjunction with the GAAP financial measures. It should be noted as well that our non-GAAP information may be different from the non-GAAP information provided by other companies.

AGILENT TECHNOLOGIES, INC.
DIAGNOSTICS AND GENOMICS SEGMENT
(Unaudited)

All periods below were revised to include the impact of the adoption of ASU 2017-07.

(In millions, except margins data)

	2018				
	Q1	Q2	Q3	Q4	Total
Gross margin %	54.2%	54.8%	56.8%	59.0%	56.3%
Research and development expenses	\$ 25	\$ 24	\$ 30	\$ 30	\$ 109
Selling, general and administrative expenses	\$ 63	\$ 61	\$ 62	\$ 63	\$ 249
Income from operations	\$ 24	\$ 48	\$ 43	\$ 58	\$ 173
Operating margin %	11.7%	19.9%	18.0%	22.7%	18.4%

	2017				
	Q1	Q2	Q3	Q4	Total
Gross margin %	54.6%	57.5%	52.8%	55.6%	55.2%
Research and development expenses	\$ 21	\$ 21	\$ 24	\$ 23	\$ 89
Selling, general and administrative expenses	\$ 52	\$ 55	\$ 54	\$ 57	\$ 218
Income from operations	\$ 27	\$ 53	\$ 37	\$ 50	\$ 167
Operating margin %	14.7%	23.7%	17.0%	21.3%	19.4%

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AGILENT TECHNOLOGIES, INC.
AGILENT CROSSLAB SEGMENT
(Unaudited)

All periods below were revised to include the impact of the adoption of ASU 2017-07.

(In millions, except margins data)

	2018				
	Q1	Q2	Q3	Q4	Total
Gross margin %	50.4%	50.0%	50.1%	51.0%	50.4%
Research and development expenses	\$ 14	\$ 14	\$ 13	\$ 15	\$ 56
Selling, general and administrative expenses	\$ 105	\$ 103	\$ 102	\$ 103	\$ 413
Income from operations	\$ 87	\$ 96	\$ 98	\$ 107	\$ 388
Operating margin %	21.2%	22.5%	23.1%	24.2%	22.8%
	2017				
	Q1	Q2	Q3	Q4	Total
Gross margin %	48.5%	49.6%	49.9%	49.6%	49.4%
Research and development expenses	\$ 12	\$ 12	\$ 12	\$ 14	\$ 50
Selling, general and administrative expenses	\$ 91	\$ 94	\$ 91	\$ 95	\$ 371
Income from operations	\$ 73	\$ 81	\$ 90	\$ 92	\$ 336
Operating margin %	20.1%	21.5%	23.2%	22.7%	21.9%

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