

Agilent Technologies, Inc.
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AGILENT TECHNOLOGIES, INC.
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(In millions, except per share amounts)
(Unaudited)
PRELIMINARY

	Three Months Ended January 31,		Percent Inc/(Dec)
	2016	2015 (As Revised)	
Net revenue	\$ 1,028	\$ 1,026	—
Costs and expenses:			
Cost of products and services	491	513	(4%)
Research and development	78	88	(11%)
Selling, general and administrative	304	310	(2%)
Total costs and expenses	<u>873</u>	<u>911</u>	(4%)
Income from operations	155	115	35%
Interest income	2	2	—
Interest expense	(18)	(16)	13%
Other income (expense), net	<u>3</u>	<u>12</u>	(75%)
Income from continuing operations before taxes	142	113	26%
Provision for income taxes	<u>19</u>	<u>20</u>	(5%)
Income from continuing operations	123	93	32%
Loss from discontinued operations, net of tax	<u>-</u>	<u>(30)</u>	
Net income	<u>\$ 123</u>	<u>\$ 63</u>	95%
Net income per share - Basic:			
Income from continuing operations	\$ 0.37	\$ 0.28	
Loss from discontinued operations	\$ -	\$ (0.09)	
Net income per share - Basic	<u>\$ 0.37</u>	<u>\$ 0.19</u>	
Net income per share - Diluted:			
Income from continuing operations	\$ 0.37	\$ 0.28	
Loss from discontinued operations	\$ -	\$ (0.09)	
Net income per share - Diluted	<u>\$ 0.37</u>	<u>\$ 0.19</u>	
Weighted average shares used in computing net income per share:			
Basic	329	336	
Diluted	332	338	
Cash dividends declared per common share	\$ 0.115	\$ 0.100	

The preliminary income statement is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(In millions)
(Unaudited)
PRELIMINARY

	Three Months Ended January 31,	
	2016	2015 (As Revised)
Net income	\$ 123	\$ 63
Other comprehensive income (loss), net of tax:		
Unrealized gain on derivative instruments	3	7
Amounts reclassified into earnings related to derivative instruments	(1)	(3)
Foreign currency translation	(56)	(265)
Net defined benefit pension cost and post retirement plan costs:		
Change in actuarial net loss	15	4
Change in net prior service benefit	(8)	(2)
Other comprehensive loss	(47)	(259)
Total comprehensive income (loss)	\$ 76	\$ (196)

The preliminary statement of comprehensive income is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
CONDENSED CONSOLIDATED BALANCE SHEET
(In millions, except par value and share amounts)
(Unaudited)
PRELIMINARY

	January 31, 2016	October 31, 2015
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,931	\$ 2,003
Short-term restricted cash and cash equivalents	-	242
Accounts receivable, net	617	606
Inventory	554	541
Other current assets	297	294
Total current assets	3,399	3,686
Property, plant and equipment, net	594	604
Goodwill	2,478	2,366
Other intangible assets, net	513	445
Long-term investments	76	86
Other assets	242	292
Total assets	\$ 7,302	\$ 7,479
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 250	\$ 279
Employee compensation and benefits	171	221
Deferred revenue	277	258
Short-term debt	80	-
Other accrued liabilities	169	218
Total current liabilities	947	976
Long-term debt	1,653	1,655
Retirement and post-retirement benefits	242	264
Other long-term liabilities	412	414
Total liabilities	3,254	3,309
Total Equity:		
Stockholders' equity:		
Preferred stock; \$0.01 par value; 125 million shares authorized; none issued and outstanding	—	—
Common stock; \$0.01 par value, 2 billion shares authorized; 612 million shares at January 31, 2016 and 611 million shares at October 31, 2015, issued	6	6
Treasury stock at cost; 284 million shares at January 31, 2016 and 279 million shares at October 31, 2015	(10,274)	(10,074)
Additional paid-in-capital	9,085	9,045
Retained earnings	5,666	5,581
Accumulated other comprehensive loss	(438)	(391)
Total stockholders' equity	4,045	4,167
Non-controlling interest	3	3
Total equity	4,048	4,170
Total liabilities and equity	\$ 7,302	\$ 7,479

The preliminary balance sheet is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(In millions)
(Unaudited)
PRELIMINARY

	Three Months Ended January 31, 2016
	\$
Cash flows from operating activities:	
Net income	123
Adjustments to reconcile net income to net cash provided by (used in) operating activities:	
Depreciation and amortization	66
Share-based compensation	23
Excess and obsolete inventory related charges	4
Other non-cash expenses, net	2
Changes in assets and liabilities:	
Accounts receivable	(15)
Inventory	(13)
Accounts payable	(18)
Employee compensation and benefits	(47)
Other assets and liabilities	(19)
Net cash provided by operating activities ^(a)	106
Cash flows from investing activities:	
Investments in property, plant and equipment	(38)
Proceeds from sale of investment securities	1
Change in restricted cash and cash equivalents, net	245
Payment in exchange for convertible note	(1)
Acquisition of businesses and intangible assets, net of cash acquired	(235)
Net cash used in investing activities	(28)
Cash flows from financing activities:	
Issuance of common stock under employee stock plans	24
Treasury stock repurchases	(200)
Payment of dividends	(38)
Proceeds from revolving credit facility	100
Repayment of revolving credit facility	(20)
Net cash used in financing activities	(134)
Effect of exchange rate movements	(16)
Net decrease in cash and cash equivalents	(72)
Cash and cash equivalents at beginning of period	2,003
Cash and cash equivalents at end of period	\$ 1,931
^(a) Cash payments included in operating activities:	
Severance payments	2
Income tax payments, net	37

The preliminary cash flow is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
LIFE SCIENCES AND APPLIED MARKETS SEGMENT
(Unaudited)
PRELIMINARY

(In millions, except margins data)

	2016				
	Q1	Q2	Q3	Q4	Total
Net revenue	\$ 526				
Gross margin %	58.7%				
Income from operations	\$ 114				
Operating margin %	21.7%				

	2015				
	Q1	Q2	Q3	Q4	Total
Net revenue	\$ 547	\$ 473	\$ 511	\$ 515	\$ 2,046
Gross margin %	56.1%	56.1%	55.6%	56.9%	56.2%
Income from operations	\$ 107	\$ 75	\$ 95	\$ 103	\$ 380
Operating margin %	19.6%	15.8%	18.7%	20.0%	18.6%

Income from operations reflect the results of our reportable segments under Agilent's management reporting system which are not necessarily in conformity with GAAP financial measures. Income from operations of our reporting segments exclude, among other things, charges related to the amortization of intangibles, pension curtailment gain, transformational initiatives, acquisition and integration costs and business exit and divestiture costs.

Readers are reminded that non-GAAP numbers are merely a supplement to, and not a replacement for, GAAP financial measures. They should be read in conjunction with the GAAP financial measures. It should be noted as well that our non-GAAP information may be different from the non-GAAP information provided by other companies.

The preliminary segment information is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
DIAGNOSTICS AND GENOMICS SEGMENT
(Unaudited)
PRELIMINARY

(In millions, except margins data)

	2016				
	Q1	Q2	Q3	Q4	Total
Net revenue	\$ 158				
Gross margin %	52.7%				
Income from operations	\$ 15				
Operating margin %	9.6%				

	2015				
	Q1	Q2	Q3	Q4	Total
Net revenue	\$ 148	\$ 169	\$ 167	\$ 178	\$ 662
Gross margin %	48.9%	54.8%	57.0%	56.0%	54.4%
Income from operations	\$ 1	\$ 25	\$ 28	\$ 34	\$ 88
Operating margin %	0.5%	15.0%	16.8%	19.2%	13.3%

Income from operations reflect the results of our reportable segments under Agilent's management reporting system which are not necessarily in conformity with GAAP financial measures. Income from operations of our reporting segments exclude, among other things, charges related to the amortization of intangibles, pension curtailment gain, transformational initiatives and acquisition and integration costs.

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The preliminary segment information is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
AGILENT CROSSLAB SEGMENT
(Unaudited)
PRELIMINARY

(In millions, except margins data)

	2016				
	Q1	Q2	Q3	Q4	Total
Net revenue	\$ 344				
Gross margin %	50.1%				
Income from operations	\$ 76				
Operating margin %	22.1%				

	2015				
	Q1	Q2	Q3	Q4	Total
Net revenue	\$ 331	\$ 321	\$ 336	\$ 342	\$ 1,330
Gross margin %	50.1%	49.6%	48.5%	50.3%	49.6%
Income from operations	\$ 68	\$ 69	\$ 76	\$ 86	\$ 299
Operating margin %	20.7%	21.5%	22.6%	25.1%	22.5%

Income from operations reflect the results of our reportable segments under Agilent's management reporting system which are not necessarily in conformity with GAAP financial measures. Income from operations of our reporting segments exclude, among other things, charges related to the amortization of intangibles, pension curtailment gain, transformational initiatives and acquisition and integration costs.

Readers are reminded that non-GAAP numbers are merely a supplement to, and not a replacement for, GAAP financial measures. They should be read in conjunction with the GAAP financial measures. It should be noted as well that our non-GAAP information may be different from the non-GAAP information provided by other companies.

The preliminary segment information is estimated based on our current information.

Agilent Technologies, Inc.
Non-GAAP Operating Results Q1FY15 - Q1FY16
(Unaudited)

M\$					Preliminary	
	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q1 Y/Y
Net Revenue	1,026	963	1,014	1,035	1,028	0%
Gross Profit %	53.1%	53.8%	53.5%	54.6%	54.9%	1.8 ppt
R&D	82	80	77	77	80	-2%
% Revenue	8.0%	8.3%	7.6%	7.4%	7.8%	-0.2 ppt
SG&A	286	269	266	265	280	-2%
% Revenue	27.9%	27.9%	26.2%	25.6%	27.2%	-0.7 ppt
Operating Profit	176	169	199	223	205	16%
Operating Margin	17.2%	17.6%	19.7%	21.5%	20.0%	2.8 ppt
Other Income/ (Expense)	(2)	(8)	(15)	(13)	(14)	600%
Pre-Tax Earnings	174	161	184	210	191	10%
Income Tax	35	32	37	42	38	9%
Income from continuing operations	139	129	147	168	153	10%
Net Margin	13.5%	13.4%	14.5%	16.2%	14.9%	1.4 ppt
Regular Headcount	11,700	11,600	11,600	11,800	12,100	400
Non-GAAP EPS	\$ 0.41	\$ 0.38	\$ 0.44	\$ 0.50	\$ 0.46	\$ 0.05

We provide the non-GAAP income statements in order to provide meaningful supplemental information regarding our operational performance and our prospects for the future. These supplemental measures exclude, among other things, charges related to the amortization of intangibles, pension curtailment gain, transformational initiatives, acquisition and integration costs and business exit and divestiture costs.

Asset impairments and write-downs include assets that have been written-down to their fair value.

Transformational initiatives include expenses associated with targeted cost reduction activities such as manufacturing transfers, small site consolidations, reorganizations, insourcing or outsourcing of activities. Such costs may include move and relocation costs, one-time termination benefits and other one-time reorganization costs. Included in this category are also expenses associated with the post-separation resizing of the IT infrastructure and streamlining of IT systems as well as the expenses incurred primarily in fiscal year 2015 to effect the Agile Agilent reengineering.

Acquisition and Integration costs include all incremental expenses incurred to effect a business combination. Such acquisition costs may include advisory, legal, accounting, valuation, and other professional or consulting fees. Such integration costs may include expenses directly related to integration of business and facility operations, information technology systems and infrastructure and other employee-related costs.

Business exit and divestiture costs include costs associated with the exit of the NMR business and the divestiture of the XRD

Pension curtailment gain resulted from certain retirement plans benefit reductions.

Other includes certain legal costs and settlements in addition to other miscellaneous adjustments.

Our management uses non-GAAP measures to evaluate the performance of our core businesses, to estimate future core performance and to compensate employees. Since management finds this measure to be useful, we believe that our investors benefit from seeing our results "through the eyes" of management in addition to seeing our GAAP results. This information facilitates our management's internal comparisons to our historical operating results as well as to the operating results of our competitors.

Our management recognizes that items such as amortization of intangibles can have a material impact on our cash flows and/or our net income. Our GAAP financial statements including our statement of cash flows portray those effects. Although we believe it is useful for investors to see core performance free of special items, investors should understand that the excluded items are actual expenses that may impact the cash available to us for other uses. To gain a complete picture of all effects on the company's profit and loss from any and all events, management does (and investors should) rely upon the GAAP income statement. The non-GAAP numbers focus instead upon the core business of the company, which is only a subset, albeit a critical one, of the company's performance.

Readers are reminded that non-GAAP numbers are merely a supplement to, and not a replacement for, GAAP financial measures. They should be read in conjunction with the GAAP financial measures. It should be noted as well that our non-GAAP information may be different from the non-GAAP information provided by other companies.

For reconciliations of the non-GAAP financial information to the most directly comparable GAAP information, please see the non-GAAP reconciliations for all prior periods provided at the Investor's page of our website.

AGILENT TECHNOLOGIES, INC.
REVENUE BY REGION
(in millions)
(Unaudited)
PRELIMINARY

	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q1'16 Year Over Year Percent Inc/(Dec)
GAAP						
Americas	\$ 342	\$ 344	\$ 363	\$ 383	\$ 347	1%
Europe	361	298	304	315	331	(8%)
Asia Pacific	323	321	347	337	350	8%
Revenue	\$ 1,026	\$ 963	\$ 1,014	\$ 1,035	\$ 1,028	0%

Management believes that this measure provides useful information to investors by reflecting an additional way of viewing aspects of Agilent's operations that, when reconciled to the corresponding GAAP measures, help our investors to better identify underlying growth trends in our business and facilitate easier comparisons of our revenue performance with prior and future periods and to our peers.

The preliminary reconciliation of revenue by region is based on our current information.

AGILENT TECHNOLOGIES, INC.
RECONCILIATION FROM GAAP TO NON-GAAP

THREE MONTHS ENDED JANUARY 31, 2016
(Unaudited)
PRELIMINARY

NON-GAAP ADJUSTMENTS

(in millions, except per share amounts)

			GAAP	Intangible Amortization	Transformational Initiatives	Acquisition & Integration Costs	Business Exit and Divestiture Costs	Pension Curtailment Gain	Other	Adjustment for Taxes	Non-GAAP	
Net Revenue	Change Year Over Year	0%	\$ 1,028	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,028	0% Change Year Over Year
Costs and expenses:												
Cost of products and services	Gross Margin	52.2%	491	(27)	-	-	(4)	5	(2)	-	463	54.9% Gross Margin
Research and development	As a % of Revenue	7.6%	78	-	(1)	-	-	3	-	-	80	7.8% As a % of Revenue
Selling, general and administrative	As a % of Revenue	29.6%	304	(16)	(10)	(5)	(1)	8	-	-	280	27.2% As a % of Revenue
Total costs and expenses			873	(43)	(11)	(5)	(5)	16	(2)	-	823	
Income from operations	Operating Margin	15.1%	155	43	11	5	5	(16)	2	-	205	20.0% Operating Margin
Other income(expense), net			(13)	-	-	-	(1)	-	-	-	(14)	
Income from continuing operations before taxes			142	43	11	5	4	(16)	2	-	191	
Provision for income taxes	Tax Rate	13%	19	-	-	-	-	-	-	19	38	20% Tax Rate
Income from continuing operations	Net Margin	12.0%	\$ 123	\$ 43	\$ 11	\$ 5	\$ 4	\$ (16)	\$ 2	\$ (19)	\$ 153	14.9% Net Margin

Income (loss) from continuing operations per share - Basic and Diluted:

Basic	\$ 0.37	\$ 0.13	\$ 0.03	\$ 0.02	\$ 0.01	\$ (0.05)	\$ 0.01	\$ (0.05)	\$ 0.47
Diluted	\$ 0.37	\$ 0.13	\$ 0.03	\$ 0.02	\$ 0.01	\$ (0.05)	\$ 0.01	\$ (0.06)	\$ 0.46

Weighted average shares used in computing net income (loss) per share:

Basic	329	329	329	329	329	329	329	329	329
Diluted	332	332	332	332	332	332	332	332	332

The preliminary reconciliation from GAAP to Non-GAAP net income is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
RECONCILIATION OF ADJUSTED NON-GAAP INCOME FROM OPERATIONS AND OPERATING MARGINS
(In millions, except margin data)
(Unaudited)
PRELIMINARY

	Q1 2016	Operating Margin %
Revenue:	\$ 1,028	
Income from operations:		
GAAP Income from operations	\$ 155	15.1%
Add:		
Intangible amortization	43	
Transformational initiatives	11	
Acquisition and integration costs	5	
Business exit and divestiture costs	5	
Pension curtailment gain	(16)	
Other	2	
Non-GAAP income from operations	\$ 205	20.0%
Reimbursement from Keysight for services ^(a)	3	
Adjusted non-GAAP income from operations	\$ 208	20.2%

(a) Post separation, Agilent is providing Keysight Technologies, Inc. certain IT and site services. These IT and site services are included in our operating expenses. The amounts billed to Keysight for these services are recorded in other income.

We provide non-GAAP income from operations in order to provide meaningful supplemental information regarding our operational performance and our prospects for the future. These supplemental measures exclude, among other things, charges related to the amortization of intangibles, pension curtailment gain, transformational initiatives, acquisition and integration costs and business exit and divestiture costs.

Our management recognizes that items such as amortization of intangibles can have a material impact on our cash flows and/or our net income. Our GAAP financial statements including our statement of cash flows portray those effects. Although we believe it is useful for investors to see core performance free of special items, investors should understand that the excluded items are actual expenses that may impact the cash available to us for other uses. To gain a complete picture of all effects on the company's profit and loss from any and all events, management does (and investors should) rely upon the GAAP income statement. The non-GAAP numbers focus instead upon the core business of the company, which is only a subset, albeit a critical one, of the company's performance.

Readers are reminded that non-GAAP numbers are merely a supplement to, and not a replacement for, GAAP financial measures. They should be read in conjunction with the GAAP financial measures. It should be noted as well that our non-GAAP information may be different from the non-GAAP information provided by other companies.

The preliminary reconciliation of income from operations and operating margins is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
NON-GAAP INCOME FROM CONTINUING OPERATIONS AND DILUTED EPS RECONCILIATIONS
(In millions, except per share amounts)
(Unaudited)
PRELIMINARY

	Q1 2015		Q2 2015		Q3 2015		Q4 2015		Q1 2016	
	Income from continuing operations	Diluted EPS	Income from continuing operations	Diluted EPS	Income from continuing operations	Diluted EPS	Income from continuing operations	Diluted EPS	Income from continuing operations	Diluted EPS
	(As Revised)		(As Revised)		(As Revised)					
GAAP Income from continuing operations	\$ 93	\$ 0.28	\$ 92	\$ 0.27	\$ 113	\$ 0.34	\$ 140	\$ 0.42	\$ 123	\$ 0.37
Non-GAAP adjustments:										
Asset impairments and write-downs	—	—	—	—	—	—	3	0.01	—	—
Acceleration of share-based compensation expense related to workforce reduction	1	—	1	—	—	—	—	—	—	—
Intangible amortization	43	0.13	38	0.11	38	0.11	37	0.11	43	0.13
Transformational initiatives	12	0.04	17	0.05	12	0.04	15	0.05	11	0.03
Acquisition and integration costs	1	—	1	—	4	0.01	7	0.02	5	0.02
Business exit and divestiture costs	3	0.01	10	0.03	—	—	1	—	4	0.01
Pension curtailment gain	—	—	—	—	—	—	—	—	(16)	(0.05)
Other	1	—	(2)	(0.01)	2	0.01	4	0.01	2	0.01
Adjustment for taxes ^(a)	(15)	(0.05)	(28)	(0.07)	(22)	(0.07)	(39)	(0.12)	(19)	(0.06)
Non-GAAP Income from continuing operations	<u>\$ 139</u>	<u>\$ 0.41</u>	<u>\$ 129</u>	<u>\$ 0.38</u>	<u>\$ 147</u>	<u>\$ 0.44</u>	<u>\$ 168</u>	<u>\$ 0.50</u>	<u>\$ 153</u>	<u>\$ 0.46</u>

^(a) The adjustment for taxes excludes tax benefits that management believes are not directly related to ongoing operations and which are either isolated or cannot be expected to occur again with any regularity or predictability. For both FY 2016 and FY 2015, management uses a non-GAAP effective tax rate of 20%, respectively, that we believe to be indicative of on-going operations.

Historical amounts are reclassified to conform with current presentation.

We provide non-GAAP net income and non-GAAP net income per share amounts in order to provide meaningful supplemental information regarding our operational performance and our prospects for the future. These supplemental measures exclude, among other things, charges related to the amortization of intangibles, pension curtailment gain, transformational initiatives, asset impairments, acquisition and integration costs and business exit and divestiture costs.

Asset impairments and write-downs include assets that have been written-down to their fair value.

Transformational initiatives include expenses associated with targeted cost reduction activities such as manufacturing transfers, small site consolidations, reorganizations, insourcing or outsourcing of activities. Such costs may include move and relocation costs, one-time termination benefits and other one-time reorganization costs. Included in this category are also expenses associated with the post-separation resizing of the IT infrastructure and streamlining of IT systems as well as the expenses incurred primarily in fiscal year 2015 to effect the Agile Agilent reengineering.

Acquisition and Integration costs include all incremental expenses incurred to effect a business combination. Such acquisition costs may include advisory, legal, accounting, valuation, and other professional or consulting fees. Such integration costs may include expenses directly related to integration of business and facility operations, information technology systems and infrastructure and other employee-related costs.

Business exit and divestiture costs include costs associated with the exit of the NMR business and the divestiture of the XRD business.

Pension curtailment gain resulted from certain retirement plans benefit reductions.

Other includes certain legal costs and settlements in addition to other miscellaneous adjustments.

Our management uses non-GAAP measures to evaluate the performance of our core businesses, to estimate future core performance and to compensate employees. Since management finds this measure to be useful, we believe that our investors benefit from seeing our results "through the eyes" of management in addition to seeing our GAAP results. This information facilitates our management's internal comparisons to our historical operating results as well as to the operating results of our competitors.

Our management recognizes that items such as amortization of intangibles can have a material impact on our cash flows and/or our net income. Our GAAP financial statements including our statement of cash flows portray those effects. Although we believe it is useful for investors to see core performance free of special items, investors should understand that the excluded items are actual expenses that may impact the cash available to us for other uses. To gain a complete picture of all effects on the company's profit and loss from any and all events, management does (and investors should) rely upon the GAAP income statement. The non-GAAP numbers focus instead upon the core business of the company, which is only a subset, albeit a critical one, of the company's performance.

Readers are reminded that non-GAAP numbers are merely a supplement to, and not a replacement for, GAAP financial measures. They should be read in conjunction with the GAAP financial measures. It should be noted as well that our non-GAAP information may be different from the non-GAAP information provided by other companies.

The preliminary non-GAAP net income and diluted EPS reconciliation is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
RECONCILIATIONS OF REVENUE BY SEGMENT EXCLUDING THE NMR BUSINESS,
ACQUISITIONS, DIVESTITURES AND THE IMPACT OF CURRENCY ADJUSTMENTS (CORE)
(in millions)
(Unaudited)
PRELIMINARY

Year-over-Year								
GAAP Revenue by Segment	GAAP							
	Q1'16	Q1'15	Year-over-Year % Change					
Life Sciences and Applied Markets Group	\$ 526	\$ 547	(4%)					
Diagnostics and Genomics Group	158	148	7%					
Agilent CrossLab™ Group	344	331	4%					
Agilent	\$ 1,028	\$ 1,026	0%					

Non-GAAP Revenue by Segment	Non-GAAP			Currency Adjustments	Currency-Adjusted ^(a)		
	Q1'16	Q1'15	Year-over-Year % Change	Q1'16	Q1'16	Q1'15	Year-over-Year % Change
Life Sciences and Applied Markets Group (excluding acquisition and NMR)	\$ 513	\$ 523	(2%)	\$ (23)	\$ 536	\$ 523	2%
Diagnostics and Genomics Group (excluding acquisitions)	157	148	6%	(9)	166	148	12%
Agilent CrossLab™ Group	344	331	4%	(21)	365	331	10%
Agilent Revenue (CORE)	\$ 1,014	\$ 1,002	1%	\$ (53)	\$ 1,067	\$ 1,002	6%

^(a) We compare the year-over-year change in revenue excluding the effect of the NMR business, recent acquisitions and divestitures and foreign currency rate fluctuations to assess the performance of our underlying business. To determine the impact of currency fluctuations, current period results for entities reporting in currencies other than United States dollars are converted into United States dollars at the actual exchange rate in effect during the respective prior periods.

The preliminary reconciliation of GAAP revenue adjusted for the NMR business, recent acquisitions and divestitures and impact of currency is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
RECONCILIATIONS OF REVENUE BY REGION EXCLUDING THE NMR BUSINESS,
ACQUISITIONS, DIVESTITURES AND THE IMPACT OF CURRENCY ADJUSTMENTS (CORE)
(in millions)
(Unaudited)
PRELIMINARY

		Year-over-Year						
		GAAP						
<u>GAAP Revenue by Region</u>		Q1'16	Q1'15	Year-over-Year % Change				
Revenue	\$	1,028	\$ 1,026	0%				
Americas		347	342	1%				
Europe		331	361	(8%)				
Japan		54	54	(1%)				
Asia Pacific, excluding Japan		296	269	10%				
Total Revenue	\$	1,028	\$ 1,026	0%				
Asia Pacific	\$	350	\$ 323	8%				

		Non-GAAP			Currency Adjustments	Currency-Adjusted ^(a)		
<u>Non-GAAP Revenue by Region</u>		Q1'16	Q1'15	Year-over-Year % Change	Q4'15	Q1'16	Q1'15	Year-over-Year % Change
Revenue	\$	1,014	\$ 1,002	1%	\$ (53)	\$ 1,067	\$ 1,002	6%
Americas		339	330	3%	(11)	350	330	6%
Europe		327	353	(8%)	(32)	359	353	2%
Japan		54	53	0%	(2)	56	53	4%
Asia Pacific, excluding Japan		294	266	11%	(8)	302	266	14%
Total Revenue (CORE)	\$	1,014	\$ 1,002	1%	\$ (53)	\$ 1,067	\$ 1,002	6%
Asia Pacific	\$	348	\$ 319	9%	\$ (10)	\$ 358	\$ 319	12%

^(a) We compare the year-over-year change in revenue excluding the effect of the NMR business, recent acquisitions and divestitures and foreign currency rate fluctuations to assess the performance of our underlying business. To determine the impact of currency fluctuations, current period results for entities reporting in currencies other than United States dollars are converted into United States dollars at the actual exchange rate in effect during the respective prior periods.

The preliminary reconciliation of GAAP revenue adjusted for the NMR business, recent acquisitions and divestitures and impact of currency is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
RECONCILIATIONS OF REVENUE EXCLUDING THE NMR BUSINESS, ACQUISITIONS, DIVESTITURES
AND THE IMPACT OF CURRENCY ADJUSTMENTS (CORE)
(in millions)
(Unaudited)
PRELIMINARY

	Three Months Ended Jan. 31,			Three Months Ended April 30,			Three Months Ended July 31,			Three Months Ended October 31,			Year Ended October 31,		
	2016	2015	% Growth	2016	2015	% Growth	2016	2015	% Growth	2016	2015	% Growth	2016	2015	% Growth
GAAP Revenue	\$ 1,028	\$ 1,026	0%												
Less: Revenue related to NMR, Acquisitions and Divestitures	(14)	(24)													
Non-GAAP Revenue	\$ 1,014	\$ 1,002		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -	
Less: Currency adjustment ^(a)	(53)	-													
Agilent Core Revenue	\$ 1,067	\$ 1,002	6.4%	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -	

	Three Months Ended Jan. 31,			Three Months Ended April 30,			Three Months Ended July 31,			Three Months Ended October 31,			Year Ended October 31,		
	2015	2014	% Growth	2015	2014	% Growth	2015	2014	% Growth	2015	2014	% Growth	2015	2014	% Growth
GAAP Revenue	\$ 1,026	\$ 1,008	2%	\$ 963	\$ 988	(3%)	\$ 1,014	\$ 1,009	1%	\$ 1,035	\$ 1,043	(1%)	\$ 4,038	\$ 4,048	0%
Less: Revenue related to NMR, Acquisitions and Divestitures	(24)	(22)		(20)	(24)		(9)	(22)		(8)	(15)		(61)	(83)	
Non-GAAP Revenue	\$ 1,002	\$ 986		\$ 943	\$ 964		\$ 1,005	\$ 987		\$ 1,027	\$ 1,028		\$ 3,977	\$ 3,965	
Less: Currency adjustment ^(a)	(39)	-		(68)	-		(71)	-		(66)	-		(244)	-	
Agilent Core Revenue	\$ 1,041	\$ 986	6%	\$ 1,011	\$ 964	5%	\$ 1,076	\$ 987	9%	\$ 1,093	\$ 1,028	6%	\$ 4,221	\$ 3,965	6.4%

^(a) We compare the year-over-year change in revenue excluding the effect of the NMR business, recent acquisitions and divestitures and foreign currency rate fluctuations to assess the performance of our underlying business. To determine the impact of currency fluctuations, current period results for entities reporting in currencies other than United States dollars are converted into United States dollars at the actual exchange rate in effect during the respective prior periods.

The preliminary reconciliation of GAAP revenue adjusted for the NMR business, recent acquisitions and divestitures and impact of currency is estimated based on our current information.

AGILENT TECHNOLOGIES, INC.
NET CASH
(in millions)
(Unaudited)
PRELIMINARY

	<u>Q1'16</u>	<u>Q1'15</u>	<u>Q4'15</u>
Cash and cash equivalents	\$ 1,931	\$ 2,118	\$ 2,003
Short-term debt, par value	(80)	-	-
Senior notes, par value	(1,600)	(1,600)	(1,600)
Other debt	(37)	(38)	(37)
Total Net Cash	<u>\$ 214</u>	<u>\$ 480</u>	<u>\$ 366</u>

The preliminary reconciliation of net cash is estimated based on our current information.

Management believes this metric provides useful information to investors about the Company's overall liquidity and financial position. Net Cash is a measure at a point in time and does not reflect the Company's future financial prospects or liquidity.